

Apparel industry innovation dramatically improves the management of inventory that comprises Styles, Colours and Sizes

Concord, Ontario, Canada – December 5, 2005 – Blue Link Associates Limited, a market leader in business and accounting software in Canada, is pleased to announce a new version of their comprehensive Apparel Matrix, designed specifically for the apparel industry.

Anyone who works with clothing, shoes, sporting goods and similar products knows the inherent complication of dealing with large numbers of products that are similar, yet need to be tracked separately.

One style, in 5 colours and 8 sizes, generates 40 discrete products for inventory tracking purposes. Managing this inventory effectively can guarantee the distributor time savings, cut costs and increase opportunities to generate revenue.

This unique, purpose-built solution automates and streamlines the management of products and orders by providing purpose-built tools such as:

- A Part Generation Wizard
- Order Entry Matrix
- Purchasing Grid

Part Generation Wizard

Inventory Part Generation Wizard

Define Common Part Attributes & Defaults

Enter the base part number: CRTS1234

Product Description: Crew Neck T-Shirt

Inventory Type: R

Inventory Class: ACC

UOM Category: EACH

Price:

Currency	Price
CA	15.00
US	12.00

*Prices are not all the same for this Base Part so prices must be adjusted as applicable on the last screen of this wizard.

Define Default Vendor Information

Primary Vendor: Anand

Vendor Part Number: 8881234

Vendor UPC Code: Print on PO?

Buttons: Cancel, << Back, Next >>

Enter the Base product information into the Inventory Part Generation Wizard

Generate a full array of product colours and Sizes

Inventory Part Generation Wizard

Approve Creation of Parts & Modify Unique Attributes

CRTS1234-

Create	ProdCode	Colour	Size	UOM Cat	VendorID	VendorPart	VendorUPC
<input checked="" type="checkbox"/>	CRTS1234-Blue-L	Blue-	L	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Blue-XL	Blue-	XL	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Blue-XXL	Blue-	XXL	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Green-S	Green-	S	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Green-M	Green-	M	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Green-L	Green-	L	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Green-XL	Green-	XL	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Green-XXL	Green-	XXL	EACH	Anand	8881234	
<input checked="" type="checkbox"/>	CRTS1234-Red-S	Red-	S	EACH	Anand	8881234	

Edit Price(s) for Product Selected

Enter Price(s) for Product: CRTS1234-Blue-S

Colour: Blue-

Size: S

Price:

Currency	Price
CA	15.00
US	12.00
*	0.00

Buttons: Cancel, << Back, Finish

Creation of stock keeping units for all your combinations of style, colour and size are vastly simplified. And when something changes, you no longer need to update 40 product codes individually.

Order Entry Matrix

Enter orders in the Matrix

Enter orders in a traditional order entry table

Enter orders, and quotes, the way your customers give them to you, using the Matrix. You always have the option of switching back and forth between the Grid and traditional order entry modes.

These easy-to-use tools will simplify the creation of stock keeping units and provide the ultimate flexibility for entering orders and quotes, the way customers give them to you. You always have the option of switching back and forth between the matrix and traditional order entry modes if you require.

According to Ron Cocking, Sales Manager for Blue Link, “these innovations have created quite a stir with our existing customers because they have experienced a huge time saving in managing their extensive product ranges. This new version has led to significant cost savings in a very short period of time.”

For more information, contact Ron at: 905-660-0599 ext. 227. Cell: 416-569-4479. email: info@bluelink.ca